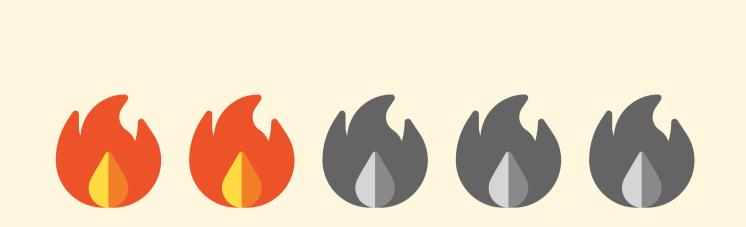






# 2020 Cross-Country Checkup

Finances under fire: Two-in-five Canadians say their bank account can't withstand a financial emergency, up from one-in-three Canadians in 2018









### Cross-Country Checkup shows Canadians dealing with money issues

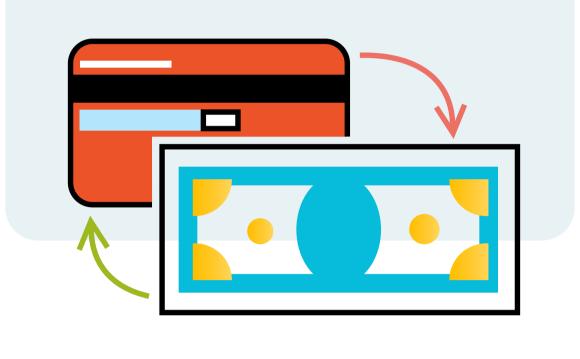
35% of Canadians are not confident they will achieve their financial life goals



39% of Canadians say they do not have a financial plan



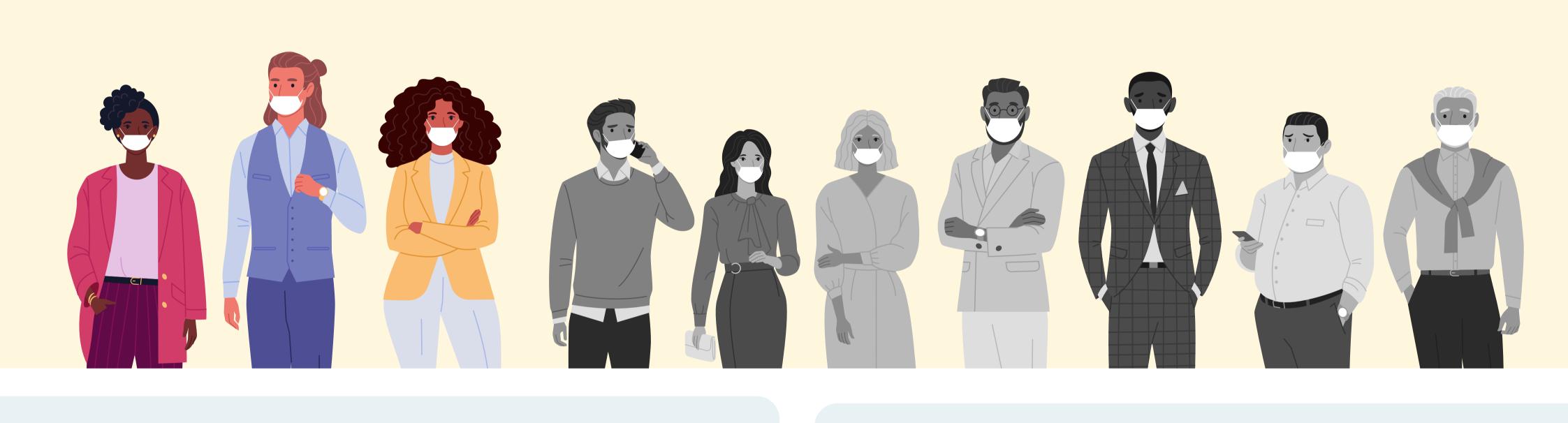
20% of Canadians rarely or never pay off their credit card balance each month



37% of Canadians say they rarely or never put money aside in an emergency account

## Financial planning is for all Canadians

Only 29% of Canadians say they have engaged the services of a financial planner. Those who work with a financial planner say they are much more confident in their financial outlook.



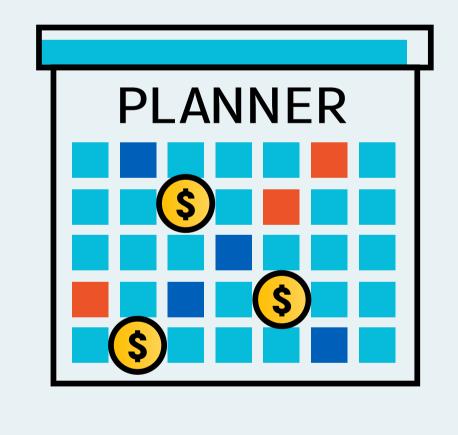
## **Three-in-four Canadians**

who work with a financial planner are confident that they can withstand a financial emergency



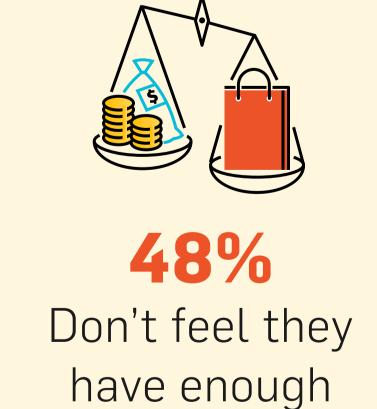
## **Three-in-four Canadians**

who feel confident that they'll achieve their financial goals have a financial plan in place

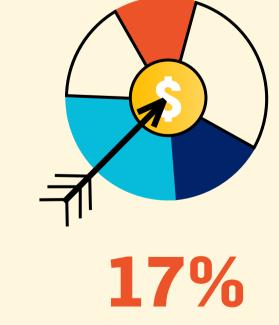


## Overcoming objections during Financial Planning Week

## Myths about working with financial planners holding Canadians back



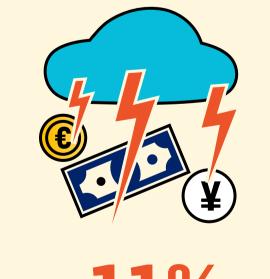
money



Don't know where to find one they can trust



14% Don't know what questions to ask



11% Feel too embarrassed about their

financial situation



10% Feel intimidated by talking to one



To find a professional financial planner in your area, visit findyourplanner.ca

The margin of error for this study was +/-2.5%, 19 times out of 20.

An online survey of 1,538 Canadians was completed between Sept. 18 to 20, 2020 using Leger's online panel.

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