

Financial Advisor

We are looking for a highly motivated individual interested in a long-term career in financial services. An experienced financial advisor is required to help service and grow a local investment and employee benefit company.

Key Accountabilities

- Develop financial plans for clients.
- Work with client investment and insurance portfolios, providing solutions.
- Grow and support employee benefit and pension business.
- Execute the marketing plan.
- Support two senior advisors.
- Actively participate in growing and enhancing existing and new client relationships.

Preferred Qualifications

Preference will be given to candidates who possess a Certified Financial Planner (CFP), QAFP or Professional Financial Planner (PFP) designations, a University Degree with a major in Finance, an IROC license, and life and A&S insurance licenses. Ideally, a candidate will have minimum of 5 years' experience as a financial planner and can build sound financial plans. A strong presence in the local community will be given priority.

The successful candidate will be initiative-taking, an effective team builder, have a passion for providing financial advice, and excel at client relationships. They will aid in the future marketing and growth of the firm. The position will begin Fall of 2024 on a full-time basis with core hours of 8:30 to 4:30 Monday to Friday. This is a salaried position and will be based on qualifications and experience.

Business Information

Main Street Financial has grown to the third largest securities firm in Canada for Manulife Wealth. Coupled with one of the largest benefit and pension firms in Alberta, we have been serving the needs of family and business clients for over 30 years. We have deep roots in the tri-communities of Stony Plain, Spruce Grove and Parkland County, combined with a strong value proposition. Our fiduciary commitment and team approach ensures a client-first philosophy.